



Spain

Buyer Seller Meet

Barcelona :

23rd, 24th September, 2010

Venue:

**HOTEL BARCELÓ SANTS
Salón ABC, Pl. dels Països Catalans s/n
08014 Barcelona**

Madrid :

27th, 28th September, 2010

Venue:

**HOTEL MELIA AVENDIA DE AMERICA
Salón Toledo, Juan Ignacio Luca de Tena,36
28036 Madrid**



Premal Udani

Message

It is the AEPC's endeavour to promote exports of apparel from India to Spain. I am happy to inform that the Council is once again organizing Buyer-Seller Meet at Barcelona and Madrid from 23rd to 28th September 2010 with full support from Government of India.

India's exports of apparel to Spain stands at USD 545Mn, an increase of 9% over previous year. We still remain a relatively small supplier to this market, and hope events such as these will help build up this business rapidly.

India has enormous strengths in the value added segments of the apparel business. Our participants are showcasing wide range of garments suitable for the Spanish market in the Buyer-Seller-Meet.

I welcome all the esteemed Spanish buyers to the BSM and wish them a good business with Indian exhibitors.

Premal H. Udani

Chairman

Apparel Export Promotion Council, India



Ashok G Rajani

Message

I am glad to inform you that the AEPC in its ongoing efforts to promote exports of ready to wear apparel from India is once again making its presence felt in this Spanish market through the organization of Buyer Seller Meet (BSM) in Barcelona and Madrid. The objective of this event is to grow India's exports into the Spanish market.

We have here 23 leading exporters who will be displaying their latest apparel collection for the coming season. This BSM would definitely provide an opportunity to you to view a wide range of garments and ideas specially created by the Indian garment manufacturers and exporters. These are all for the coming season and our designers have kept in mind the Spanish and European market trends.

On behalf of the Apparel Export Promotion Council, it gives me great pleasure to welcome you all to this grand event and I also take this opportunity of wishing all the buyers and exhibitors only the very best!

Ashok G. Rajani

Chairman, Export Promotion
Apparel Export Promotion Council, India



About Apparel Export Promotion Council

About Apparel Export Promotion Council

Apparel Export Promotion Council, a non-profit industry led & managed organization, incorporated in 1978, is the nodal agency for the promotion of readymade garments from India. Council is a crucial link between the Indian garment exporters & global markets. Its tremendous success can be measured from the fact that Council is having more than 7000 apparel exporters as its members who contribute 3% of the world trade in clothing and more than 8% of India's total exports.

AEPC is sponsored by the Ministry of Textiles, Government of India and is registered under Section 25 of the Indian Companies Act 1956. Its board of directors consists of 28 elected members, 3 co-opted members and 4 Government Nominees. As per the provision of Memorandum & Article of Association of the Council, the board is headed by Chairman, who is essentially an apparel exporter. The Secretary General performs the functions of the Chief Executive Officer is a senior IAS Officer and is nominated by Government of India.

AEPC is the only institution at National level, recognized under the Foreign Trade Policy to work closely with the Government of India on policy issues in Apparel Sector.

Few key statistics:

- Export Target of USD 12 Billion is set for the Readymade Garment industry for the year 2010-11
- Apparel Value Chain employs 6 million workers
- Apparel sector is the 2nd largest employment provider after agriculture
- The Council has nationwide presence and has over 7000 members.
- The exports of garments during the year 2008-09 were around US\$ 10.93 billion

AEPC has been continuously involved in the task of promoting readymade garment exports by:

- Organizing Buyer Seller Meets to explore & develop new markets and identifying item of export potential
- Leading trade delegations to potential markets globally
- Participating in the specialized international fairs and organizing India International Garment Fair, twice in a year.
- Organizing seminars and workshop on fashion, managerial and technical aspects of the industry

- Integrated skill Human Resource Development
- Disseminating information to the trade through publications and electronic media
- Coordinating with various Government agencies / departments with regard to export promotion programmes
- Collecting cost-data on garments and providing to the Government for the fixation of duty drawback
- Establishing contacts with the prospective buyers to generate their interest in buying from India
- Helping in product development and modification to suit the needs of different markets

About ATDC

To cater manpower requirement of apparel industry, AEPC has established Apparel Training and Design Centre in 1991 at New Delhi with the mission to upgrade the technical skills of the human resource employed in Garment Industry. Keeping in view the growing demands of the apparel industry, 58 Apparel Training and Design Centres have been set up at different parts of the country where the garment industry is concentrate. So far, ATDC has trained 50200 students.

About Institute of Apparel Management

India's first Institute of Apparel Management (IAM), promoted by the AEPC Society for Human Resource Development, under the aegis of Apparel Export Promotion Council, is an industry driven institution and is offering professional programme with promising carriers in apparel industry.

IAM is running its academic programmes at IAM campuses at Gurgaon and Mumbai.

International Partners

Royal Melbourne Institute of Technology (RMIT), Australia

Wolver Hampton University, UK

George Brown College, Canada

Edexcel, UK

Ontario College of Art & Design, Toronto, Canada

Indian Partners:-

Indira Gandhi National Open University (IGNOU)

Academic partnerships are in progress with:

Fashion Institute of Technology, New York

London College of Fashion

Brighton University, UK

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Ahujas Web Pvt Ltd, New Delhi

| | |
|--|--|
| Name & Address of The Firm | Ahujas Web Private Ltd. 6/47 W.E.A. Karol Bagh New Delhi - 110005 India |
| Name of Contact Person | Mr. Anil Ahuja |
| Mobile No | +91-9811195013 |
| Telephone No(s) with Area Code | +91-11- 41450168/ 41450213 |
| Fax(no) with Area Code | +91-11- 28758096 |
| Email Id | taylorindia13@gmail.com; info@ahujaweb.com |
| Present Production Capacity (per Month) | 15000 |
| Turn Over US \$ | 879000 |
| Establishment Year | 1992 |
| Main Items of Production | Ladies & Children RMG & Power Loom Woven - Dresses, Tunics, Tops, Casual & Semi formal wear |
| Principle Existing Markets | Hongkong, Germany, Italy, France, Greece, Austria, Japan, Turkey, and other EU |
| Major Buyers | Elcorte Ingles, Spain |

Ahujasons Shawl Wale (P) Ltd, New Delhi

Name & Address of The Firm **Ahujasons Shawl Wale (P) Ltd**
6/44 W.E.A. Karol Bagh
New Delhi - 110005
India

Name of Contact Person Mr. Puneet Ahuja
Mobile No +91-9811108084
Telephone No(s) with Area Code +91-11 - 42499000/
46102409
Fax(no) with Area Code +91-11- 46102401/
28757149

Email Id info@ahujasons.com

Present Production Capacity (per Month) 1,00000

Turn Over US \$ 5.8 million

Establishment Year 1983

Main Items of Production Wool/Silk Scarves/
Shawls/Muffler

Principle Existing Markets Hongkong, Germany, Italy,
France, Greece, Austria etc

Apparel Merchandising Co. New Delhi

| | |
|---|---|
| Name & Address of The Firm | Apparel Merchansing Co C- 36, Sector -57 Noida - 201301 (U.P) India |
| Name of Contact Person | Mr. Manoj Berry |
| Mobile No | +91-9811066669 |
| Telephone No(s) with Area Code | +91-120-4721000 |
| Fax(no) with Area Code | +91-120-4721008 |
| Email Id | manoj@amcindia.org; vinod@amcindia.org |
| Present Production Capacity (per Month) | 60000 |
| Turn Over US \$ | 25.33 million |
| Establishment Year | 1992 |
| Main Items of Production | Ready Made Garments |
| Principle Existing Markets | USA, Europe & Canada |
| Major Buyers | Jones, Coldwater Creek, Pepe Jeans, Jackpot |

Cotfab (India), Jaipur

Name & Address of The Firm

Cotfab (India)

F-36, Road No. 2
Vishwakarma Industrial Area
Jaipur- 302013 (Rajasthan)
India

4

Name of Contact Person

Mr. Zakir Hussain
Mr. Rafeek Khan

Mobile No

+91-9829010951 /
9351610110

Telephone No(s) with Area Code

+91-141-2332072/ 2330632

Fax(no) with Area Code

+91-141-2330632/ 2280796

Email Id

cotfabindia@yahoo.co.in

Present Production Capacity
(per Month)

1,00,000

Turn Over US \$

3.40 million

Establishment. Year

1993

Main Items of Production

Woven /Kintted Ladies Dress/
Blouse / Skirts (High fashion
Ladies Readymade garments)

Principle Existing Markets

USA, UK, Canada, France,
Spain, Italy, South Africa

Major Buyers

Kows, Target Hunt Club,
Acess, Mud & Betty -barclay

Dynamic Designs Inc, Gurgaon

Name & Address of The Firm

Dynamic Designs Inc

Plot No.417
Sector-37, Pace city-II,
Khandsa,
Gurgaon-1222001
Haryana
India

Name of Contact Person

Mr. Ramandeep Singh
Sachdeva

Mobile No

+91-9811102234

Telephone No(s) with Area Code

+91--124- 4038888

Fax (No) with Area Code

+91-124- 4038887

Email Id

raman@dynamicdesigns.in;
dynamic@dynamicdesigns.in

Present Production Capacity
(per Month)

3,00,000

Main Items of Production

Ladies Wear Knitted/
Woven T-Shirts & Dresses,
Tops, Skirts &
Tunics Ladies/Girls

Principle Existing Markets

UK, Europe, South Africa

Major Buyers

Next, Dorothy perkins,
Guess, River, island, Jane
Norman, debenhams,
Foschini, New look,
Topshop, Tesco,
Asda, Miss S, Evans

Eves Fashion, New Delhi

Name & Address of The Firm

Eves Fashion

313/73 Anand Nagar, Inderlok
New Delhi - 110035
India

Name of Contact Person

Mr. Sushil K. Aggarwal
Mr. Ankit Aggarwal

Mobile No

+91-9811022792
+91-9999509090

Telephone No(s) with Area Code

+91-11- 23656333/
23656060

Fax(no) with Area Code

+91-11-23658066

Email Id

eve@vsnl.com; a
nkit@evesfashion.in;
ska@evesfashion.in

Present Production Capacity
(per Month)

1,00,000

Turn Over US \$

2.2 million

Establishment Year

1982

Main Items of Production

Ladies woven garments,
Girls woven Garments

Principle Existing Markets

France, Germany, Spain,
U.K., Sweden, etc

Major Buyers

Spider Lugani, AWG, Max
Coll etc

Fashionite Impex Pvt Ltd, New Delhi

Name & Address of The Firm

Fashionite Impex Pvt. Ltd.

S-2 Ajay Enclave
Near Ajanta Cinema
Subhash Nagar
New Delhi - 110018
India

Name of Contact Person

Mr. Ramnik Chawla

Telephone No(s) with Area Code

+91-11-25498271

Fax(no) with Area Code

+91-11-25145636

Email Id

fashionite@fashionite.com

Present Production Capacity
(per Month)

10,000

Turn Over US \$

12.00 million

Establishment Year

1985

Main Items of Production

Ladies RMG - Tops, Dresses,
Skirts, Emb Woollen Shawls,
Scarves all types - silk, cotton,
chiffon, georgette etc

Principle Existing Markets

Europe, USA

Major Buyers

Elcorte., Alain Manoukian S.A.

Jay Pee Knit Fab, Faridabad

Name & Address of The Firm

Jay Pee Knit Fab

B-73, Ashoka Enclave,
Part II, Sector -37,
Faridabad -121003 Haryana
India

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Name of Contact Person

Mr. Ajay Kumar Kak

Mobile No

+91-9810055788

Telephone No(s) with Area Code

+91-129 - 4183000-30

Fax(no) with Area Code

+91-129 - 4183027

Email Id

jaypeeknitfab@airtelmail.in

Present Production Capacity
(per Month)

1,60,000

Turn Over US \$

3.40 million

Establishment Year

1997

Main Items of Production

100% Knitted/Woven
Ready Made Garments

Principle Existing Markets

USA, CANADA, UK

Major Buyers

Billa Bang, Primark, Oneills

Kiran Associates, Gurgaon

Name & Address of The Firm

Kiran Associates

G.P-45 Sector-18,
Maruti Ind.Area,
Gurgaon - 122012
Haryana
India

Name of Contact Person

Mr. Ribhu Sehgal

Mobile No

+91-9811268698

Telephone No(s) with Area Code

+91-124-4015761,
4019834, 35, 36

Fax (No) with Area Code

+91-124- 4015762

Email Id

jls@kiranassociates.com;
ribhu@kiranassociates.com

Present Production Capacity
(per Month)

60000

Turn Over US \$

1.1 million

Establishment Year

1989

Main Items of Production

Woven & Knitted Ladies
Blouse, Dress, Skirt, Top

Principle Existing Markets

Italy, France, Turkey, USA

Major Buyers

Etam Pap, Kookai,
Giorgio Kauten, Haggaar,
cold water creek,
Magazzini, Batik

Lady London, Mumbai

Name & Address of The Firm

Lady London Lady London
House, Plot No.9, Wicel
Opp.Seepz, Midc
Andheri East Mumbai - 400093
India

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Name of Contact Person

Mrs. Matty Dutt

Mobile No

+91-9833067093

Telephone No(s) with
Area Code

+91-22- 28351964/28363284

Fax(no) with Area Code

+91-22- 28376708

Email Id

ladylondonindia@yahoo.co.in

Present Production Capacity
(per Month)

50,000

Turn Over US \$

12 million

Establishment Year

1982

Main Items of Production

Ladies Garment, Dress, Top,
Skirts, Shirts Jump Suit,
2 pcs set, Pajama,
All woven Garment

Principle Existing Markets

USA, Australia, Japan, Brazil,
South Africa

Maliks Company, New Delhi

Name & Address of The Firm

Maliks Company

W-21, Okhla Industrial Area,
Phase II, New Delhi - 110020
India

Name of Contact Person

Mr. Gurraj Singh Malik

Mobile No

+91-9818077444

Telephone No(s) with Area Code

+91-11-26389780, 82, 83

Fax(no) with Area Code

+91-11- 41609135

Email Id

gurraj.malik@gmail.com

Present Production Capacity
(per Month)

30000 (Per Month)

Turn Over US \$

2.5 million

Establishment Year

1982

Main Items of Production

Ladies High Fashion Garments.
Knitted & Woven Dresses,
Tops, Skirts

Principle Existing Markets

USA, Australia, UK, Canada

Major Buyers

Red Cats, Casual Living,
Chicos Potpourri, Soft
Surroundings

Naina's Apparel Pvt. Ltd, Mumbai

Name & Address of The Firm

Naina's Apparel Pvt Ltd

13 Majestic Centre,
144 J.S.S. Road, GRGAUM,
Mumbai - 400004
India

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Name of Contact Person

Mrs. Naina Shah

Mobile No

+91-9920255005

Telephone No(s) with Area Code

+91-22-23005444/
23005503/23005504

Fax(no) with Area Code

+91-22-23005005

Email Id

sanil@nainasapparel.com

Present Production Capacity
(per Month)

25000

Turn Over US \$

1.5 million

Establishment Year

1990

Principle Existing Markets

Italy, France, USA

Major Buyers

Replay, Cavalli, VJC,
Ittierre, Patrizia
Pepe, Pinko, Willy Booner

NRK Overseas, Mumbai

Name & Address of The Firm

NRK Overseas (India)

A/12, 1st Floor
Narayan Plaza,
26-A Chandivali Road
Off.Saki Vihar Road,
Saki-Naka
Andheri (E),
Mumbai - 400 072
India

Name of Contact Person

Mr. Rakesh Kumar Kabra

Mobile No

+91-9833369713/06

Telephone No(s) with Area Code

+91-22- 42603000

Fax(no) with Area Code

+91-22- 28475445

Email Id

kabra.nrk@hotmail.com

Present Production Capacity
(per Month)

1,00,000

Turn Over US \$

2.4 million

Establishment Year

1994

Main Items of Production

Bottom Weara informal/
Casual for Men/ Women/
Children

Principle Existing Markets

Europe, Middle East

Ocean De Fashion, Delhi

Name & Address of The Firm

Ocean-De-Fashion

TA-61/4, 2nd Floor
Tughlkabad Extn,
Delhi -110019
India

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Name of Contact Person

Ms. Charu Khatiwala

Mobile No

+91-9999090888

Telephone No(s) with Area Code

+91-11-29992010

Fax No(s) with Area Code

+91-11-29992010

Email Id

charu@oceandefashion.com

Present Production Capacity
(per Month)

5000 Pcs/Month

Establishment Year

2008

Main Items of Production

High fashion
Ladies Garments
Woven-Ladies/Girls

Principle Existing Markets

Hongkong, USA

One to One, Mumbai

Name & Address of The Firm

One To One

Unit No.1 Shah
Industrial Estate,
Beside Narayan Uru
Temple, Nair Wadi,
Kherani Road,
Sakinaka,
Mumbai -400072
India

Name of Contact Person

Mr. Uday Pravin Doshi

Mobile No

+91-9820336356

Telephone No(s) with Area Code

+91-22- 28515990

Email Id

uday@krugerbrent.net;
onetoone@vsnl.net

Present Production Capacity
(per Month)

15,000

Turn Over US \$

476086

Establishment Year

1992

Main Items of Production

High Fashion Ladies
Woven Garments

Principle Existing Markets

Denmark, Spain, Australia

Prasam Exports, Mumbai

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Name & Address of The Firm

Prasam Exports

508/09/10, Bezzola
Commercial
Complex
115 Sion Tromay Road,
Chembur, Mumbai - 400 071
India

Name of Contact Person

Mr. Pankaj Kamdar
Mr. Mayur Kamdar

Mobile No

+91-9820027346
+91-9821046672

Telephone No(s) with Area Code

+91-22- 25272200

Fax(no) with Area Code

+91-22 - 25287181

Email Id

prasam@prasamexports.net

Present Production Capacity
(per Month)

1,00,000

Turn Over US \$

6 million

Establishment Year

1980

Main Items of Production

Organic Garments, Ladies
Garments & Men's Garments

Principle Existing Markets

Europe

Ratan Textiles, Jaipur

| | |
|--|---|
| Name & Address of The Firm | Ratan Textiles F-199 EPIP Sitapura Jaipur - 302022 Rajasthan India |
| Name of Contact Person | Mr. Anant Jain |
| Mobile No | +91-9829069995 |
| Telephone No(s) with Area Code | +91-141- 4080222 |
| Fax(no) with Area Code | +91-141- 2771124 |
| Email Id | ratantextiles.com |
| Present Production Capacity (per Month) | 1,50,000 |
| Turn Over US \$ | 2.5 million |
| Establishment Year | 1985 |
| Main Items of Production | Knitted & woven Ladies/ Gents & Kids Wear |
| Principle Existing Markets | Europe |
| Major Buyers | Zannier, Lisa Corti, Antik Batik, Costplus, Maxmarra |

RNR International, Gurgaon

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Name & Address of The Firm

RnR International

461, 462 Udyog Vihar,
Phase III,
Gurgaon - 122016 ,
Haryana
India

Name of Contact Person

Mr. Mohit Jain

Mobile No

+91-9811041255

Telephone No(s) with Area Code

+91-124-4776600/
4776699

Fax(no) with Area Code

+91-124-4776677

Email Id

mohit@rnrinternational.net

Present Production Capacity
(per Month)

20,000

Turn Over US \$

1.15 million

Establishment Year

2003

Main Items of Production

High Fashion Ladies
Beaded Tops ,
Skirts, Kurtis , Jackets
Scarves etc.,

Principle Existing Markets

USA, GREECE, TURKEY,
FRANCE, UK, ITALY ,
BENELUX

Major Buyers

Solotekstil, Faik Sonmez,
Voyage Paris Ltd., Gen-X Intl.

Silver Apparels, Noida

Name & Address of The Firm

Silver Apparels

B-17, Sector -59
Noida - 201301 (U.P.)
India

Name of Contact Person

Mr. Ashutosh Kumar

Mobile No

+91-9810137982

Telephone No(s) with Area Code

+91-120- 4326070/ 71/72

Fax(no) with Area Code

+91-120- 2584937

Email Id

silvermail@vsnl.net

Present Production Capacity
(per Month)

60,000

Turn Over US \$

2 million

Establishment Year

2003

Main Items of Production

Knitted/Woven Ladies/Girls
Ready Made Garments

Principle Existing Markets

Europe, USA, UK

Swati Exim Pvt Ltd, Noida

Name & Address of The Firm

Swati Exim Pvt Ltd.,
A-21, Sector -64,
Noida, UP,
India

Name of Contact Person

Mrs. Shashi Nangia

Mobile No

+91-9811157676

Telephone No(s) with Area Code

+91-120-4677777

Fax(no) with Area Code

+91-1204677701

Email Id

swati@swatiexim.net

Present Production Capacity
(per Month)

1,50,000

Turn Over US \$

29.55 million

Establishment Year

1998

Main Items of Production

Ladies, Girls, Children,
Infant wear

Principle Existing Markets

USA, UK, Spain, Denmark,
Sweden, Israel

Major Buyers

B.Young, Warne Apparel,
Stradivarium espanasa,
nicotina.

Texport Industries P.Ltd, Bangalore

| | |
|--|---|
| Name & Address of The Firm | Texport Industries Pvt Ltd 154, A/B 5th Main 3rd Cross, Yeswanthpur Inds.Suburb, Bangalore - 560022 India |
| Name of Contact Person | Mr. Sashi Sekhar Managing Director |
| Mobile No | +91-9845174235 |
| Telephone No(s) with Area Code | +91-80- 39284000/14 |
| Fax(no) with Area Code | +91-80- 39284117/4095 |
| Email Id | pad@texportgarments.com |
| Present Production Capacity (per Month) | 4,28,226 |
| Turn Over US \$ | 62.68 million |
| Establishment Year | 1979 |
| Main Items of Production | Ready Made Garments |
| Principle Existing Markets | USA & Europe |
| Major Buyers | Armani, Primark, EWM, LEE & Wrangler H&M, Tommy Hilfiger, AnF |

Trendz Creations, Mumbai

Name & Address of The Firm

Trendz Creations

302, Alpine Indl. Estate,
Military Road, Marol
Near Ashok Nagar
Andheri (E)
Mumbai - 400 059
India

22

Name of Contact Person

Mr. Kirti M. Shah

Mobile No

+91-9821012758

Telephone No(s) with Area Code

+91-22- 66924480

Fax(no) with Area Code

+91-22- 40166700

Email Id

trendzcreations@vsnl.net

Present Production Capacity
(per Month)

50000

Turn Over US \$

3.00 million

Establishment Year

2005

Main Items of Production

Woven Mens shirts and
Ladies Blouses, Skirts,
Dress etc

Principle Existing Markets

Europe

Welspun Zucchi Textiles Ltd, Mumbai

Name & Address of The Firm **Welspun Zucchi Textiles Ltd.**

B/9, Trade World,
Kamala Mills Compound,
S.B. Marg, Lower Parel,
Mumbai - 400 013
India

Name of Contact Person Mr. Som Nath Ruia

Mobile No +91-9322082802

Telephone No(s) with
Area Code +91-22-66136083/
66136000/24908000

Fax(no) with Area Code +91-22- 24908020

Email Id somnath_ruia@welspun.com;
bathrobes@welspun.com

Present Production Capacity (per Month) 84,000

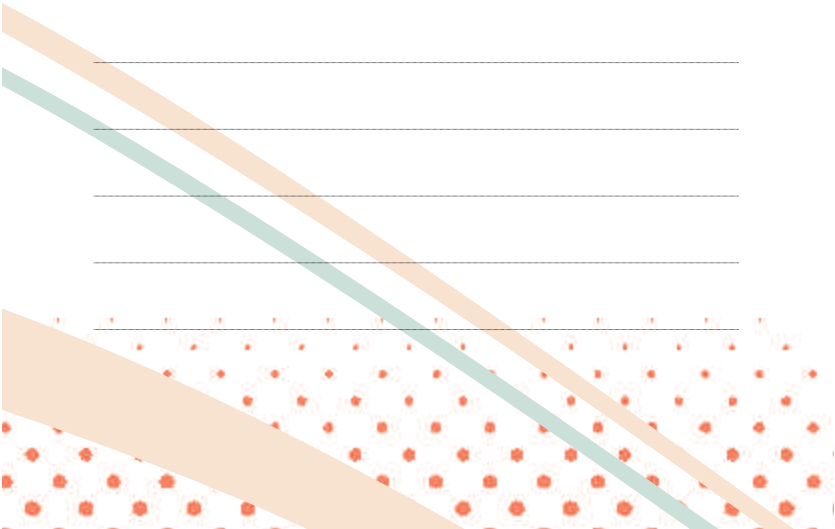
Turn Over US \$ 5.65 million

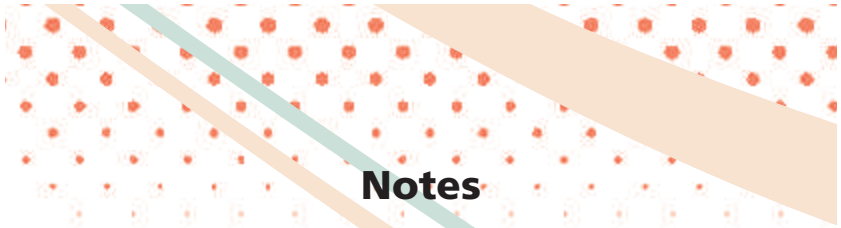
Establishment Year 1998

Main Items of Production Bathrobes, bath wraps,
hooded Towel, Baby Towel,
Turbie & Aprons

Principle Existing Markets USA, Canada, Mexico, UK,
Portugal, Belgium, Algeria,
S.Africa, Middle East,
Australia

Major Buyers J.C. Penny, Zucchi S.P.A.
Bassetti S.P.A, Walmart,
Target, Sheridan, Trubell





Notes







Contact:

Mr. Vijay Mathur, Deputy Secretary General,
Apparel Export Promotion Council,
Apparel House, Sector-44, Institutional Area,
Gurgaon -122003, Haryana- India,
Phone: +91-124-2708032/8034,
Email: dsg@aepecindia.com

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